



Dear valued agents/partners,

Namaste from the Himalayas!

About Marron Treks

Marron Treks established in 1997 is a leading adventure travel company based in Kathmandu, Nepal. With over two decades of unparalleled experience, we specialize in crafting extraordinary trekking, cultural, and adventure tours across the majestic Himalayan regions of Nepal, Bhutan, and Tibet. For more than 27 years, we have been at the forefront of adventure travel in the Himalayas, guiding countless explorers to discover the breathtaking beauty and rich cultural heritage of this incredible part of the world.

Our Story

Ram Adhikari, founder of Marron Treks Pvt. Ltd, began as a trekking guide in 1992, driven by a passion to explore Nepal's hidden beauty. Inspired by Nepal's pristine landscapes, he founded Marron Treks to showcase Nepal's untouched beauty. His extensive international travel experience allows him to expertly customize trips for global clients, who consistently commend his amiable and professional service.



Our Vision

We strive to establish ourselves as Nepal's premier adventure travel specialist, renowned for quality, safety, and sustainability. We aim to promote eco-friendly travel, respect local traditions, and showcase the Himalayas' magnificent splendor.

What We Offer

Marron Treks provides a diverse range of meticulously designed travel experiences, catering to every type of adventurer:

- **Iconic Treks:** From the legendary Everest Base Camp and the scenic Annapurna Circuit to the serene Langtang Valley, we offer classic trekking routes that promise unforgettable challenges and rewards.
- **Off-the-Beaten-Path Expeditions:** For those seeking solitude and unique cultural immersion, we organize expeditions to remote regions like the Manaslu Circuit, Upper Dolpo, Upper Mustang, and Kanchenjunga Base Camp.
- **Cultural & Sightseeing Tours:** Explore the ancient cities of Kathmandu, the tranquil lakes of Pokhara, the birthplace of Buddha in Lumbini, and the wildlife-rich plains of Chitwan National Park.
- **Adventure Activities:** For adrenaline seekers, we arrange white-water rafting, paragliding, jungle safari, mountain biking, and more.
- **Luxury & Specialized Holidays:** Experience the Himalayas in comfort with our luxury tours, including Everest helicopter flights, boutique hotel stays, and specialized retreats.
- **Climbing & Expeditions:** For experienced mountaineers, we facilitate peak climbing and organized expeditions to higher Himalayan summits.

Why Partner with Us

- **First-class Service:** We emphasize dedication to providing exceptional service.
- **Safety & Health Protocols:** We practice detail rigorous safety measures, first-aid training for our trek guides, altitude sickness handling, and quality equipment.
- **Motivated & Knowledgeable Team:** Our team consists of trained and experienced individuals who are in tourism for a long period of time.
- **Responsible Tourism:** We are committed in respecting cultures, supporting local communities, and environmentally friendly practices.
- **Unbeatable Value:** We offer handpicked itineraries and travel packages with exclusive experience.
- **Customized Solutions:** We can tailor itineraries for diverse client interests and requirements.
- **Strong Local Network:** Our partnership with hotels, transport, and airlines ensures effective rates and smooth logistics.

Registrations & Affiliations:

Marron Trek is an authorized Nepal government registered company and affiliated with different tourism organizations like TAAN (Trekking Agencies' Association of Nepal), Nepal Mountaineering Association (NMA), Nepal Tourism Board (NTB), Kathmandu Environmental Education Project (KEEP) including Japan Association of Travel Agents (JATA).

Inclusions & Exclusions:

Our packages cover most of the logistics and arrangements, from guides and porters to trek permits, monument entrance fees, hotels in the cities and lodges while trekking, transportation, and domestic flights. International flights, visa fees, personal insurance are excluded.

Commission Structure & Booking Process:

We offer specially tailored, competitive pricing for our B2B partners. Our strong relationships local suppliers, hotels, airlines and transport providers allow us to secure favorable rates, which we pass on to our partners. This ensures that you can offer competitive rates to your clients and achieve healthy profit margins.

Our booking process ensures maximum efficiency and ease for our B2B partner. Bookings can be made via email offering flexibility to suit your operational preferences. Our invoicing procedures are designed for simplicity, ensuring smooth financial transactions.

Cancellation and refund policy:

Our B2B cancellation and refund policy is fair, transparent, and supportive, built on fostering mutually respectful partnerships. We strive to minimize any potential harm to our partners while also ensuring the sustainability of our business relationship.

Support for Partners:

Marketing materials are available for partners (e.g., high-resolution photos, videos). Partners can access high-quality images and video content at no cost. We suggest the growing demand for adventure travel in the Himalayas and provide insights into your target market and how your offerings align with current travel trends.



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